

Great American Life *news*



www.GAFRI.com

November 7, 2011

New SecureGain 5 & SecureGain 7 State Approvals



The SecureGain 5SM fixed annuity is now available for sale in **Florida, Kentucky, Mississippi, New Jersey, Oregon, Washington** and **Wyoming**. The American Freedom Stars & Stripes[®] 5 is now retired in these states. We will continue to accept order tickets through December 2, 2011 and funds must be received by December 30, 2011.

The SecureGain 7SM fixed annuity is now available for sale in **Florida, Louisiana, Mississippi, New Jersey, Oregon, Washington** and **Wyoming**.

Florida, New Jersey, Oregon and Washington require state-specific order tickets for both products (**A1069811FL, A1069811NJ, A1069811OR & A1069811WA**). Oregon also requires a state-specific brochure for both products (**B1088811OR & B1089011OR**).

Check out the latest state approval chart [here](#).

Moody's Outlook Upgraded to Positive

We are pleased to announce that Moody's recently affirmed its A3 financial strength rating for Great American Life[®] and upgraded its outlook to positive! This upgrade reflects our commitment to provide you and your clients with financial strength and stability for many years to come.

Ratings at a Glance

AM Best	A
S&P	A+
Moody's	A3

Use our [client flier](#) or [brochure](#) to share our financial strength story with your clients.

New Form Required for Outgoing Partial 1035 Exchanges



As a result of recent IRS changes, a new form is now required for **all outgoing partial 1035 exchanges**. Clients can access the new form (X2654611NW) by logging into their account on www.GAFRI.com.

Reminder – Annuity Commencement Date Endorsement Mailing



As previously announced, we are extending the annuity commencement date for all fixed annuity contracts to age 95. Beginning the week of Nov. 14, 2011, clients who are under age 95 and currently have an ACD prior to age 95 will receive a letter and endorsement that updates their contract with the change.

Approximately 350,000 contract owners are impacted and **no action is required** on their part. View a sample letter [here](#).