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Great American Life *news*



www.GAFRI.com

November 21, 2011

New SecureGain 5 & SecureGain 7 Approved in OH



The new SecureGain 5SM and SecureGain 7SM fixed annuities are now available for sale in **Ohio**. The American Freedom Stars & Stripes[®] 5 is now retired in Ohio. We will continue to accept order tickets through December 16, 2011 and funds must be received by January 13, 2012.

Ohio requires the non MVA version of both products. View the latest state approval chart [here](#).

Strategy Selection Changes for Contracts with Multiple Purchase Payments



As you're aware, clients who have contracts with multiple purchase payments receive a letter and strategy selection form when a term is about to renew. We would like to remind you that if clients request a strategy selection change, the requested change not only applies to the term up for renewal, but also every renewal that occurs thereafter.

As always, clients may change their strategy selection at any time.

Helpful New Business Information for Trusts, POAs and Notaries

To make doing business with us easier, we've put together helpful tips to assist with new business involving Trusts and Power of Attorneys. The information is available with the [Trust Certification and Agreement](#) form located in our online new business kitting.

We've also created a new [Notary form](#) to use with business involving a notary signature. The form is not required, but it will help ensure we have all required information for notarized documents and help prevent processing delays.



Reminder – Annuity Commencement Date Endorsement Mailing



As previously announced, we are extending the annuity commencement date for all fixed annuity contracts to age 95. Clients who are under age 95 and currently have an ACD prior to age 95 will receive a letter and endorsement that updates their contract with the change.

Approximately 350,000 contract owners are affected, but **no action is required** on their part. Log into [www.GAFRI.com](#) and look under **Notices** for a sample letter and FAQs.

Happy Thanksgiving!

The Home Office will be closed on November 24 & 25 in observance of Thanksgiving Day.

As always, you can visit [www.GAFRI.com](#) or call our automated phone system at **(800) 854.3649, option 2** to obtain information 24 hours a day, seven days a week.

