

Great American Life *news*


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Mailing to IL Clients

To comply with Illinois state law, your Illinois clients will soon receive a letter and endorsement to update the Successor Owner portion of their contracts in accordance with The Religious Freedom Protection and Civil Union Act. Under the Act, an Illinois civil union partner has the same rights as a spouse to succeed to the ownership of the contract after an owner's death. View a sample letter [here](#).



10% Rollup Credits on Income & Death

Help clients accumulate more for retirement with the IncomeSustainer® Plus guaranteed withdrawal and death benefit rider!

This innovative rider offers:

- **10% rollup credits on both income and death;**
- Resets available at first rider anniversary;
- Highly competitive payout rates; and
- Beneficiary choice of lump sum payout or annuitization.

10%

Watch a brief commercial [here](#) to learn more!

Visit www.GAFRISingleSource.com for marketing and training materials, illustration software and more!

Required Training for South Carolina Distribution Partners



As previously communicated, South Carolina adopted the 2010 NAIC Suitability in Annuity Transactions Model Regulation. As part of the regulation, **effective September 25, 2011**, distribution partners appointed in South Carolina are required to:

- Complete a four-hour state approved continuing education course. This is a one-time training requirement.
- Complete our product-specific training prior to the solicitation of the sale of an annuity product in South Carolina.

The South Carolina product-specific training is available [here](#). **New business will be delayed and commissions will not be paid until all required training is completed.**