

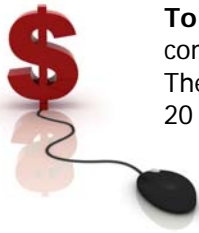
Great American Life *news*



www.GAFRI.com

August 22, 2011

Refresher Anti-Money Laundering Training Required



To avoid delays in new business processing and commission payments, you must complete a refresher course of LIMRA Anti-Money Laundering training by **December 31, 2011**. The refresher training is conducted online at <https://aml.limra.com> and takes approximately 20 minutes to complete. [Click here](#) to access training instructions.

If you complete this training through an approved provider other than LIMRA, you can fax us the certification of completion at **(513) 412.5144**.

Approved providers include: Cetera • FINRA • ING • John Hancock • Kaplan Financial • Lincoln Investment Planning • National Planning • Quest CE • Reg Ed • SWBC Investment Service • Web CE

If you have questions regarding the training, please call Contracting and Licensing at **(800) 438.3398** (select option 3, then option 2). If you have technical questions while accessing the LIMRA training, please refer to the training instructions for guidance. If you experience difficulty when navigating the LIMRA site, please contact LIMRA's technical support partners' help desk at **(866) 364.2380**.

New Form Required for SPIA Option D Sales

A new Medicaid disclosure form (**X2654111NW**) is now required for all SPIA sales where *Income for a Fixed Period, Not to Exceed Life Expectancy* (Option D) is selected as the payout option. Effective **September 19, 2011**, the new form must be submitted for these sales or your paperwork will be considered not in good order and could result in processing delays.

Please access the [new business forms wizard](#) on our secured website for the most current paperwork.

10% Rollup Credits on Income & Death

Help clients accumulate more for retirement with the IncomeSustainer® Plus guaranteed withdrawal and death benefit rider!

This innovative rider offers:

- **10% rollup credits on both income and death;**
- Resets available at first rider anniversary;
- Highly competitive payout rates; and
- Beneficiary choice of lump sum payout or annuitization.

A large, 3D-style blue "10%" graphic with a reflection effect below it.

Watch a brief commercial [here](#) to learn more!

Visit www.GAFRISingleSource.com for marketing and training materials, illustration software and more!