

Great American Life *news*



www.GAFRI.com

November 28, 2011

New State Approvals



The IncomeSustainer® Plus guaranteed withdrawal and death benefit rider is now available for sale in **Hawaii**. Offer your fixed-indexed annuity clients **10%** rollup credits on income and death, highly competitive payout rates and more!

The new SecureGain 5SM fixed annuity is now available for sale in **New Hampshire**. The American Freedom Stars & Stripes® 5 is now retired in New Hampshire. We will continue to accept order tickets through December 23, 2011 and funds must be received by January 20, 2012.

Visit www.GAFRISingleSource.com to learn more!

Product Changes in NV

New Product Approvals

The new SecureGain 5SM and SecureGain 7SM fixed annuities are now available for sale in Nevada. The American Freedom Stars & Stripes® 5 is now retired in Nevada. We will continue to accept order tickets through December 23, 2011 and funds must be received by January 20, 2012.

Secure American Retirement

To comply with new Nevada state law guidelines surrounding annuitization bonuses, the Secure American® fixed annuity will retire in Nevada **effective January 2, 2012**. Order tickets will be accepted through December 30, 2011 and funds must be received by January 27, 2012.

Check out our [state approval chart](#) for a complete list of products approved for Nevada sales.

Avoid Delays in Commission Payments



To avoid delays in new business processing and commission payments, you must complete a refresher course of LIMRA Anti-Money Laundering training by **December 31, 2011**. The refresher training is conducted online at <https://aml.limra.com> and takes approximately 20 minutes to complete. [Click here](#) to access training instructions.

If you complete this training through an approved provider other than LIMRA, you can fax us the certification of completion at **(513) 412.5144**.

Approved providers include: Cetera • FINRA • ING • John Hancock • Kaplan Financial • Lincoln Investment Planning • National Planning • Quest CE • Reg Ed • SWBC Investment Service • Web CE

Year-End Processing Reminder



To ensure that applications for loans, distributions, required minimum distribution (RMD) requests or annuitizations are processed in the 2011 calendar year, all necessary paperwork must be received in the Home Office and in good order by **December 16, 2011**.