

# WAVES

Women Achieving Victory  
with Excellent Sales

Training for women insurance professionals that can  
assist in increasing sales and expanding markets!

## Attend WAVES and learn about:

- The benefits of the WOMAN™ Program
- Our Website of resources
- Marketing to women
- Workshop systems for women
- Smart business practices
- Networking with other female insurance professionals
- Roundtable discussions about products, sales strategies, and marketing ideas

What a great opportunity to attend  
this training - at no cost to you!

For more details or to register  
for WAVES, call 866.250.9160 or visit  
[www.BILTD.com/WOMAN](http://www.BILTD.com/WOMAN)



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2010 WAVES Dates:  
February 10  
May 12  
July 14  
November 10



Wednesday morning  
in conjunction with  
Career Enhancement Program  
at Brokers International, Ltd.  
Training Center  
Panora, IA